

Training Package	Tourism, Hospitality and Events (SIT07)		HSC Requirements and Advice
Unit title	Process travel-related documentation		
Unit code	Competency field	Sector	HSC Indicative Hours
SITTTSL009A	Tourism Sales and Office Operations	Tourism	25
Unit descriptor	<p>This unit describes the performance outcomes, skills and knowledge required to process a range of travel documentation commonly used or issued within the tourism industry. It requires the ability to identify and interpret all documentation requirements and to prepare and despatch documents within designated deadlines.</p> <p>Travel related documents can include air tickets. In most States and Territories, organisations that issue air tickets must meet the requirements of relevant state or territory Department or Office of Fair Trading which, in most cases, requires the tourism organisation to hold a travel agent's licence. In many cases managers must have formally achieved competence in constructing and ticketing airfares through a registered training organisation that must use this unit as the basis for their training.</p>		
Prerequisite units	<p>This unit must be assessed after the following prerequisite unit:</p> <ul style="list-style-type: none"> • SITTTSL002A Access and interpret product information. 		
Application of the unit	<p>This unit describes a key operational function for a diverse range of domestic and international tourism and hospitality products and services and applies to the full range of industry sectors. It applies to all organisations where travel and tourism documents are issued to customers or tour delivery staff. Documentation can be administered using a computerised or manual system.</p> <p>The unit applies to frontline operations personnel who operate with some level of autonomy or under limited supervision and guidance from others. It is undertaken by a diverse range of people such as retail travel consultants, corporate consultants, inbound tour coordinators, visitor information officers, account managers for professional conference organisers, event coordinators, tour guides, tour desk officers and operations coordinators. Some larger organisations such as tour wholesalers support a documentation department staffed by industry entry-level documentation officers or clerks who may require more supervision.</p> <p>The range of products and services and complexity of documents will vary according to the industry sector. Because of the broad industry application of this unit, it is critical that assessment is contextualised to meet the requirements of the specific industry sector, local tourism industry operations and the particular needs of the job role.</p>		
Employability skills	<p>The required outcomes described in this unit of competency contain applicable facets of employability skills. The <i>Employability Skills Summary</i> of the qualification in which this unit of competency is packaged, will assist in identifying employability skill requirements.</p>		

Evidence Guide

The evidence guide provides advice on assessment and must be read in conjunction with the performance criteria, required skills and knowledge, range statement and the Assessment Guidelines for this Training Package.

Critical aspects for assessment and evidence required to demonstrate competency in this unit	Context of and specific resources for assessment	Methods of assessment	Assessing employability skills
<p>Evidence of the following is essential:</p> <ul style="list-style-type: none"> • ability to interpret and confirm the customer's requirements • ability to identify any documents required by operational or delivery personnel • ability to process and issue accurate tourism documentation • ability to process a range of different tourism product, service or operational documentation for multiple customer, tour or event files and ideally as a component of integrated work activity • understanding of the principles that apply to the processing of any type of documentation • project or work activities that show the candidates' ability to process tourism documentation within the context of the particular industry sector in which they are working or seeking work; for those undertaking generic pre employment training, assessment must cover a range of industry contexts to allow for a broad range of vocational outcomes • issuing of documentation within typical workplace time constraints and the deadlines determined by the customer and the organisation. 	<p>Assessment must ensure:</p> <ul style="list-style-type: none"> • demonstration of skills within a fully equipped industry realistic office environment using appropriate computers, printers, information programs, publications and software programs currently used in the tourism industry to control documentation functions or demonstration within the applicable sales environment for the sector e.g. a conference venue for the Events sector or touring environment for the Guiding and Tour Operations sectors • use of customer and operational file types showing reservations or operational data as the basis for the issuing of documentation • use of industry current documents, such as itineraries, vouchers and confirmation letters • where assessment covers air documents and tickets, the use of industry current airline or consolidator documentation, computer data, schedules, tariffs and bulletins outlining rules, conditions and regulations • for air tickets, the use of the full range of International Air Transport Association (IATA) actual or training facsimile air documentation. 	<p>A range of assessment methods should be used to assess practical skills and knowledge. The following examples are appropriate for this unit:</p> <ul style="list-style-type: none"> • evaluation of integrated activities completed by the candidate, including sourcing information on destinations, selling products, providing quotations and booking supplier services • review of documents processed by the candidate • case studies or project activities to assess candidate's ability to issue different types of documents in different operational circumstances and for varying customer requirements • written and oral questioning or interview to test knowledge of the principles underpinning the issuing of documentation, requirements for various types of documents and relationships between different sectors of the tourism industry • review of portfolios of evidence and third party workplace reports of on the job performance by the candidate. <p>Holistic assessment with other units relevant to the industry sector, workplace and job role is recommended, for example:</p> <ul style="list-style-type: none"> • SITTTSL008A Book and coordinate supplier services • SITTTSL010A Control reservations or operations using a computerised system • SITTTSL012B Construct domestic airfares • SITTTSL013B Construct normal international airfares • SITTTSL014B Construct promotional international airfares • SITTTSL015A Construct advanced international airfares. 	<p>Employability skills are integral to effective performance in the workplace and are broadly consistent across industry sectors. How these skills are applied varies between occupations and qualifications due to the different work functions and contexts.</p> <p>Employability skills embedded in this unit should be assessed holistically with other relevant units that make up the skill set or qualification and in the context of the job role.</p>

Required Skills and Knowledge

This section describes the essential skills and knowledge and their level, required for this unit.

The following skills **must** be assessed as part of this unit:

- interpretation of customer and operational requirements
- interpretation of quotations previously supplied to customer
- literacy skills to read and interpret reservation and operational data, read and interpret complex itineraries and product information, and prepare accurate and clearly expressed travel related documents
- numeracy skills to calculate costs quoted to the customer, check payment status of customer files and issue documents with correct monetary value.

The following knowledge **must** be assessed as part of this unit:

- procedures and principles underpinning the processing of documentation
- documentation types and standard formats used in the tourism industry
- basic product knowledge appropriate to the specific industry sector
- relationships between different sectors of the tourism industry in relation to requirements for and acceptance of tourism documentation
- basic understanding of the negotiated costs, contractual arrangements and preferred supplier arrangements in place.

Element	Performance Criteria	Range Statement
1 Interpret information required for processing of documentation.	1.1 Identify deadline for preparation and despatch of <i>documents</i> .	<p>The range statement relates to the unit of competency as a whole. It allows for different work environments and situations that may affect performance. <i>Bold italicised</i> wording in the performance criteria is detailed below.</p> <p><i>Documents</i> may be produced:</p> <ul style="list-style-type: none"> • manually • using a computer.
	1.2 Interpret existing <i>reservation data</i> held for the customer to identify all <i>customer details</i> correctly.	<p><i>Reservation data</i> for the customer may be:</p> <ul style="list-style-type: none"> • a computer file • a manual file. <p><i>Customer details</i> may include:</p> <ul style="list-style-type: none"> • name • age • special requirements to be noted on documents • agent's details • address for delivery of documents • date required for delivery of documents.
	1.3 Identify and interpret details of specific <i>products and services</i> that have been sold and confirmed to the customer and check prices quoted.	<p><i>Products and services</i> may be:</p> <ul style="list-style-type: none"> • domestic • international.
	1.4 Identify confirmed bookings held for customers and costs quoted by product and service suppliers.	
	1.5 Identify <i>sources of general information required to issue all necessary documents</i> .	<p><i>Sources of general information required to issue all necessary documents</i> may include:</p> <ul style="list-style-type: none"> • timetables • brochures • price schedules • contracts with suppliers • centralised reservations system (CRS) • database of product suppliers and their details • internet sites • visa guides

Element	Performance Criteria	Range Statement
	<p>1.6 Check payment status and take appropriate action.</p> <p>1.7 Check for and report any discrepancies in costs quoted to the customer and actual cost of services and take any follow up action required to collect shortfall.</p> <p>1.8 Identify any operational documents required by personnel involved in delivering the tourism product.</p>	<ul style="list-style-type: none"> • air travel information such as: <ul style="list-style-type: none"> - airline schedules and timetables - airline fare manuals - tariffs from airlines - tariffs from consolidators - special bulletins issued by airlines and consolidators.
2 Process documentation.	2.1 Prepare complete and accurate <i>documentation</i> within designated timeframes.	<p>Documentation:</p> <ul style="list-style-type: none"> • may include: <ul style="list-style-type: none"> - air travel documents such as e tickets, multi purpose document (MPD), credit card charge forms and exchange tickets - accommodation vouchers - bus, coach or other form of transportation tickets - car hire and motor home vouchers - cruise vouchers - tour vouchers - vouchers for attraction or theme park entry - vouchers for any tourism product or service - meeting or event confirmation letters - delegate information packs - travel insurance documentation - confirmation letters - letters outlining terms, conditions and liability restrictions - letters advising sources of information relating to health, safety and regulatory issues for the customer's attention - product disclosure statements - letter of commission disclosure - confirmation vouchers - commission vouchers - visa and passport forms - visas and passports - travellers cheque requests - passenger itineraries

Element	Performance Criteria	Range Statement
		<ul style="list-style-type: none"> - operational itineraries for crew - briefing notes for crew - passenger lists - rooming lists - sales returns • may be produced for: <ul style="list-style-type: none"> - a single product or service - multiple products and services making up a complete itinerary - inclusive tours or optional tours - groups - individuals - guests or delegates - one off touring arrangements - series tours - incentive tours - meetings - conferences.
	2.2 Record required details on documentation with accuracy and according to the conditions applicable to the product.	
	2.3 Make appropriate calculations and record any required costs within documents.	
	2.4 <i>Action payment required by the supplier</i> at the appropriate time according to organisation procedures.	<p>Actioning payments required by the supplier may involve:</p> <ul style="list-style-type: none"> • requesting payment from the accounts department, e.g. cheque requisition or purchase order • self administering the payment: <ul style="list-style-type: none"> - issuing a miscellaneous charges order - sending payment by cheque or electronic transmission.
	2.5 Check all documentation for accuracy prior to issue and amend as necessary.	
	2.6 Process, file and despatch <i>copies of documents</i> according to organisation and supplier procedures and requirements.	<p>Copies of documents may be for:</p> <ul style="list-style-type: none"> • file • accounts department • operational personnel involved in the delivery of a tour, e.g. tour guide and driver • supplier of the service.

Element	Performance Criteria	Range Statement
	2.7 Despatch documents according to customer and organisation requirements.	
	2.8 Reissue documentation where appropriate and process any required refunds or additional payments required according to conditions applicable to the product.	