



B O A R D O F S T U D I E S
NEW SOUTH WALES

HIGHER SCHOOL CERTIFICATE EXAMINATION

2000

INDUSTRY STUDIES

2 UNIT

SECTION I—CORE

(70 Marks)

*Total time allowed for Sections I and II—One hour and a half
(Plus 5 minutes reading time)*

DIRECTIONS TO CANDIDATES

- Write your Student Number, Centre Number, and Strand you have studied at the top of pages 9, 11 and 13.
- Attempt ALL questions.
- Questions 1–15: Complete your answers in either blue or black pen on the Answer Sheet provided.
- Questions 16–20: Answer the questions in the spaces provided in this paper.
- Board-approved calculators may be used.

MULTIPLE-CHOICE QUESTIONS

Questions 1 to 15 are worth 1 mark each.

Instructions for answering multiple-choice questions

- Complete your answers in either blue or black pen.
- Select the alternative A, B, C or D that best answers the question. Fill in the response oval completely.

Sample: $2 + 4 =$ (A) 2 (B) 6 (C) 8 (D) 9
A B C D

If you think you have made a mistake, put a cross through the incorrect answer and fill in the new answer.

A B C D

If you change your mind and have crossed out what you consider to be the correct answer, then indicate the correct answer by writing the word **correct** and drawing an arrow as follows.

A B C D
An arrow points from the word "correct" to the B option.

- 1 Which of the following is a characteristic of a public company?
 - (A) Individuals are limited in their ability to transfer shares.
 - (B) Individuals contribute capital by buying shares to achieve economic power.
 - (C) Individuals are liable for all the debts of the business.
 - (D) Individuals with a common purpose join together to achieve economic power.

- 2 When a business fails, individuals can be made to contribute more than the value of their equity when they are part of which of the following types of businesses?
 - (A) A partnership or sole trader
 - (B) A public company or partnership
 - (C) A private company or sole trader
 - (D) A private company or public company

- 3 Grievance procedures may be best described as procedures that
 - (A) reimburse employees for costs related to their work.
 - (B) override existing award conditions.
 - (C) outline steps for settlement of workplace disputes.
 - (D) enable employees to take leave following the death of family members.

- 4 Which of the following could be defined as a 'dangerous occurrence' under the Occupational Health and Safety Act 1983?
 - (A) Damage to equipment that is likely to endanger the safety of persons at work
 - (B) An injury that results in an employee being unable to work
 - (C) A disease contracted by an employee at work
 - (D) The recurrence of an existing disease in an employee where employment was a contributing factor

- 5 A principle of Total Quality Management is the creation of a new climate in the firm. The ideal climate is one in which
 - (A) a long-term improvement is preferred to short-term solutions.
 - (B) the need for inspection of products is reduced.
 - (C) management is more interested in how work is performed than in what work is produced.
 - (D) all employers work in a similar way and meet similar standards.

- 6 Which of the following benefits does a franchisor normally expect to get from a franchisee?
- (A) Advice on selling techniques
 - (B) Advice on financial management
 - (C) A percentage of gross sales
 - (D) A percentage of the stock value
- 7 In NSW, which provisions of an award cannot be varied in an enterprise agreement?
- (A) The basic wage and public holidays
 - (B) Public holidays and sick leave
 - (C) Sick leave and travel allowances
 - (D) Travel allowances and the basic wage
- 8 Phosphates and chlorofluorocarbons can both be classified as what kinds of pollution?
- (A) Air and noise
 - (B) Noise and marine
 - (C) Chemical and noise
 - (D) Chemical and air
- 9 Which of the following categories can be described as a strength or weakness in a SWOT analysis?
- (A) Political change and experienced staff
 - (B) Experienced staff and length of time in business
 - (C) Economic change and experienced staff
 - (D) Length of time in business and technical change
- 10 Which of the following examples are most likely to be classified as being part of informal workplace culture?
- (A) Commencing work at 9.00 am and eating lunch with the work team
 - (B) Commencing work at 9.00 am and contributing funds for coffee
 - (C) Eating lunch with the work team and contributing funds for coffee
 - (D) Wearing a uniform and eating lunch with the work team

- 11** Which of the following best describes multiskilling when applied to an individual's job?
- (A) Performing a range of workplace tasks unsupervised
 - (B) Recognising and reporting workplace hazards
 - (C) Identifying production blockages and suggesting solutions
 - (D) Responding positively to the expectations of management
- 12** The OHS Act is contravened if the employer fails to provide systems of work that
- (A) reflect the industrial arrangements.
 - (B) meet the guidelines outlined in the National Safety Agreement.
 - (C) reflect international guidelines for storage of plant and equipment.
 - (D) ensure risks to health are minimised.
- 13** Which of the following best describes the term *total resource allocation*?
- (A) A process by which management keeps resources in reserve for emergencies
 - (B) A process by which the government issues resources within a firm
 - (C) The way management distributes resources within a firm
 - (D) The way physical resources only are distributed within a firm.
- 14** Which of the following tasks would most likely be performed by an entry-level worker?
- (A) Contributing ideas to the work team for improving the business
 - (B) Promoting ideas to management for improving the department
 - (C) Recommending staff for additional training
 - (D) Supervising two or more staff members
- 15** Bella needs to lodge her tax return in her lunch hour. Which of the following best describes this activity?
- (A) Unpaid work
 - (B) Shadow work
 - (C) Voluntary work
 - (D) Casual work

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FOCUS INDUSTRY STRAND

Metal and Engineering

Retail

Hospitality

STUDENT NUMBER

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HIGHER SCHOOL CERTIFICATE EXAMINATION

INDUSTRY STUDIES

2 UNIT—SECTION I

CENTRE NUMBER

SHORT-RESPONSE QUESTIONS

Attempt ALL questions.

QUESTION 16 (9 marks)

Briefly define the following THREE terms. Give examples of how each operates in industry.

(a) Casual work

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(b) Superannuation

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(c) Retrenchment

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QUESTION 17 (7 marks)

Outline strategies that can be taken by an employee to prevent and control pollution in the workplace.

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QUESTION 18 (7 marks)

Briefly outline the application of equal employment opportunity (EEO) in the workplace. Give appropriate examples.

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EXTENDED-RESPONSE QUESTIONS

Attempt ALL questions.

QUESTION 19 (16 marks)

Discuss the effect of multiskilling on:

- productivity
- on and off-the-job training
- career pathways

in your focus industry.

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Question 19 continues on page 12

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2 UNIT—SECTION I**

QUESTION 20 (16 marks)

Describe and evaluate the methods used to add value to the products and services offered by enterprises in your focus industry.

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Question 20 continues on page 14

